

Press release

Creating trust in the Caribbean – crane and heavy haulage contractor Força chooses Liebherr for used crane purchases

- Liebherr is the largest used crane dealer in the world and provides an extensive list of services in this sector
- Força places its trust in the high quality of Liebherr cranes and its reliable service

Buying used cranes requires a good deal of trust. Since it was founded, Liebherr-Werk Ehingen GmbH has delivered more than 10,000 used cranes to customers throughout the world. The market leader for mobile cranes is in fact also the largest used crane dealer in the world. Crane and heavy haulage contractor Força Diseño & Ingeniería SRL based in the Dominican Republic has shown great trust in Liebherr and has taken delivery of six used cranes in a short period of time.

Ehingen / Donau (Germany), 2 December 2020 – Força has the most modern crane fleet both in the Dominican Republic and also in the whole of the Caribbean. Força decided to purchase used mobile cranes as a lower cost alternative to buying new ones. The company chose Liebherr. Company owner Jhon Modesto explains: “We can buy used cranes from Liebherr which have been inspected carefully and are in perfect condition or have been repaired by Liebherr. Nobody else offers the same service. Normally, we would have to buy used machines as-seen from the USA. But we have to accept that there is a high level of uncertainty about the technical condition the machines.”

The package bought by the company included two LTM 1130-5.1 cranes, an LTM 1200-5.1 and an LTM 1220-5.2. They had been factory-refurbished by Liebherr and some of them had even been repainted. The main areas of use in the Dominican Republic include service and expansion work at electricity plants, work in the mining industry and port expansion projects.

“As we do not have a service outlet for mobile cranes near us, the quality of the machines is very important, of course, as is the fast, reliable delivery of spare parts. This is where Liebherr comes into its own as it is the manufacturer as well, and its outlet in Mexico is a very good partner with which we can communicate in our own language. They provide fast

assistance whenever we need it. We can sort out the majority of our technical questions and problems using the telephone and video without a service engineer having to travel for hours to get here. We have 24/7 access to the well trained service engineers from Liebherr México. That was another major criterion in our purchase decision,” adds Modesto.

Liebherr México S. de R.L. de C.V. looks after the market in Mexico, Central America and the Caribbean. Despite the fact that the sheer size of this massive area poses a major challenge, Liebherr offers its customers throughout the region its full range of sales and after-sales service in Liebherr’s famous high quality – and this includes used cranes.

Liebherr has a wide selection of used mobile and crawler cranes. Crane experts inspect every machine before it is sold to ensure that used cranes also deliver maximum safety. Depending on what the customer wants, inspections, technical acceptance procedures and even complete factory refurbishments with new paintwork and signwriting are possible. Liebherr can also supply its own used cranes with a warranty – and is the only manufacturer in the world to do so.

About Liebherr-Werk Ehingen GmbH

Liebherr-Werk Ehingen GmbH is a leading manufacturer of mobile and crawler cranes. Its range of mobile cranes extends from 2-axle 35 tonne cranes to heavy duty cranes with a lifting capacity of 1200 tonnes and a 9-axle chassis. Its lattice boom cranes on mobile or crawler crane chassis deliver lifting capacities of up to 3000 tonnes. With universal boom systems and extensive additional equipment, they can be seen in action on construction sites throughout the world. The Ehingen site has a workforce of 3,500. Extensive, global service guarantees the high availability of Liebherr mobile and crawler cranes. In 2019, the Liebherr plant in Ehingen recorded a turnover of 2.1 billion euros.

About the Liebherr Group

The Liebherr Group is a family-run technology company with a widely diversified product range. The company is one of the largest manufacturers of construction machines in the world, but also supplies technically advanced, user-focused products and services in many other sectors. The group currently comprises more than 140 companies based in every continent of the world, has a workforce of over 48,000 and recorded a consolidated total turnover of more than 11.7 billion euros in 2019. Since it was founded in 1949 in Kirchdorf an der Iller in southern Germany, Liebherr’s aim has been to win customers by supplying high quality solutions and to contribute to technological progress.

Photographs



liebherr-forca.jpg

Crane and heavy haulage contractor Força places its trust in Liebherr when buying used cranes.



Liebherr-forca-palms.jpg

Palm trees, beach and the sea – Liebherr mobile cranes have plenty to do on the Caribbean island.

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