

### **Direct from the manufacturer – Liebherr-Ehingen supplies its 10,000th used crane**

- The 10,000th used crane from Liebherr-Werk Ehingen goes to Australian company MCG Cranes
- Liebherr supplies retrofit kits and technical modifications for used mobile and crawler cranes
- Used cranes from the manufacturer for maximum safety

**Ehingen / Donau (Germany), July 2019 – Australian crane contractor MCG Cranes Pty Ltd based in Thomastown (Victoria) recently took delivery of a used Liebherr LTM 1350-6.1 mobile crane, the 10,000th used crane to be supplied by Liebherr-Werk Ehingen GmbH since the company was founded. The market leader for mobile cranes is also the largest used crane dealer in the world.**

MCG Cranes started business in 2006 as an Australian family-owned company with just a single mobile crane. From the very beginning the company focused on providing its customers with additional benefits and now, just 13 years later, MCG Cranes is one of the largest crane contractors in Victoria. The company now has a 90-strong workforce with a large fleet of mobile and crawler cranes and over 40 tower cranes for the growing construction industry in the Greater Victoria region in Australia.

The LTM 1350-6.1 is an addition to the top end of the MCG Cranes fleet. It is now the company's largest all-terrain crane. The 350-tonne crane is a perfect fit for the MCG Cranes business model for erecting and dismantling its own tower cranes.

"The design of the ballast and the Y-guying to increase the lifting capacity convinced us of the quality of the LTM 1350-6.1 from the very start," says Glenn Martin, owner of MCG Cranes. Other performance features, such as the boom length of 70 metres and the good lifting capacity values at large radii, also helped with the decision in favour of the LTM 1350-6.1. As a result of the current lead time for a new LTM 1350-6.1, the option to buy a used crane was very welcome to the owners of MCG Cranes, Mick, Glenn and Danny Martin. Another criterion in favour of obtaining a Liebherr used crane through the Australian Liebherr branch, was purchasing a machine which had been

inspected and tested by the manufacturer as well as the good partnership between MCG Cranes and Liebherr-Australia Pty Ltd over the last few years. “We were able to work very well with Mick, Glenn and Danny from the outset. The decision to buy the used crane was made very quickly and all three provided us with great support from the beginning to the delivery”, says Tom Grady, Used Crane Manager at Liebherr-Australia Pty Ltd.

After a one-week intensive training course on site and the subsequent crane handover, the LTM 1350-6.1 was able to showcase its performance by erecting and later dismantling a construction crane at a residential block.

Liebherr has a large selection of used mobile and crawler cranes. Crane experts inspect every machine before it is sold to ensure that used cranes also deliver maximum safety. Depending on what the customer wants, inspections, technical acceptance procedures and even complete factory renovations with new paintwork and signwriting are possible. Liebherr can even supply its own used cranes with a warranty – a service which only one manufacturer can provide.

Furthermore, as Liebherr is the manufacturer, it can adjust the crane configuration to meet the customer’s needs. For example, MCG Cranes ordered a remote control and preparations to operate the crane with a dolly. At the manufacturing plant, Liebherr modified the crane so that it could be licensed in Australia.

Liebherr has its own repair centres at the factory site in Ehingen, in Oberhausen and Alt Bork near Berlin as well as in a number of other countries within the worldwide Liebherr sales and service network. In Australia, Liebherr’s presence not only includes sales and service sites for mobile and crawler cranes in Sydney, Brisbane, Melbourne and Perth, but also local technicians for more remote areas.

### **Captions**

liebherr-10000-used-cranes-ltm1350-6.1.jpg

The 10,000th used crane with the repair centre team at Liebherr in Ehingen.

liebherr-used-mcg-cranes.jpg

From left to right: John Stach (Liebherr-Australia Pty Ltd), Danny Martin (MCG Cranes), Glenn Martin (MCG Cranes), Tom Grady (Liebherr-Australia Pty Ltd).

liebherr-mcg-cranes-ltm1350-6.1-first-job.jpg

For its first job, the LTM 1350-6.1 erected a tower crane.

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