

Colombian crane hire company Potenco expands fleet with used Liebherr LTM 1100-4.1 mobile crane

- The LTM 1100-4.1 is now the largest Liebherr mobile crane in the Potenco fleet
- The complexity of projects demands reliable top technology
- Tested quality by purchasing direct from the manufacturer

Ehingen / Donau (Germany), 03. November 2016 – Since August this year, Colombian crane hire company Potenco is operating an LTM 1100-4.1 from Liebherr in its fleet. Potenco decided to buy a used crane from the manufacturer as a result of Liebherr's quality local customer support. The LTM 1100-4.1 was transferred from Brazil to Colombia using the cross-border collaboration between Liebherr companies.

Potenco, based in Medellín, in the north-west of Columbia, was founded in 2012 and has undergone continuous, fast growth over the last four years. The main business of the family-run company is hiring out its 36 tower cranes. For the last two years Potenco has been operating a Liebherr LTM 1060/2 mobile crane in its fleet. Potenco has already gathered very good experience with Liebherr as a result of the great flexibility and reliability of this 60-tonne "taxi crane". However, the LTM 1060/2 was very limited when it came to assembling tower cranes. This led to the decision to invest in another larger mobile crane. With its telescopic boom length of 52 metres, a telescope extension of 14 metres and a double folding jib of 19 metres, the LTM 1100-4.1, with its maximum hook height of 86 m, is ideal for assembling tower cranes. Together with its compact dimensions, the 8x8 drive unit in the crane is a perfect solution for Columbia's mountainous country. This means that the crane can be used economically and flexibly in any terrain.

"One of the main decision-making criteria for purchasing the Liebherr LTM 1100-4.1 mobile crane was its enormous lifting capacities and its high safety standards. Furthermore, Liebherr has become a major strategic partner for our business with fast response times thanks to its sales and service representatives with a local spare parts warehouse", said Diego Alejandro Giraldo Hernández, Managing Director of Potenco.

There are around 100 Liebherr mobile cranes operating successfully in Colombia.

Captions

liebherr-ltm-1100-4.1-potenco.jpg:

Handover of the LTM 1100-4.1 mobile crane to Potenco.

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