



Foreword from the Board of Management

We would like to pass on a warm welcome to 2020.

As we commence the year would like to pass our thoughts and support to our staff, family, friends and love ones which have been caught up in the devastation of the weather events across Australia with regard to the bush fires and cyclones. I am sure we have all been touched some way with regard to these events. We would like to take the opportunity to extend a helping hand accordingly to those staff and families which require help in some way. We would encourage those people to contact ourselves, HR or their responsible manager accordingly.

2019 for the Liebherr-Australia business was a very strong and productive year for the company. All product areas involved had a positive contribution with all product areas having increased turnover. Congratulations to all of our employees across the business for their efforts to achieve such a positive result.

Looking forward, we see the level of business at a similar one to 2019, with the increased challenges with regard to delivery times, expectation of customers, and the ever-changing landscape to economy and politics around environment to deliver our products.

The first quarter of 2020 will also bring a new General Manager to our Earthmoving division: Mr Jason Hall. Jason has extensive experience within construction equipment and industrial products where he has spent many years operating in General Management roles for OEMs such as Doosan Bobcat/Infracore, GGB and Parker Hannifin on both local and international scales. We wish Jason the very best success on his start.

Health, Safety, and Environment is and still remains our focus across the business. We encourage everyone to land a hand of help/support to a fellow colleague and, more importantly, be proactive in safety initiatives to support our business, people, and the wider community.

With all that said, we should all look forward to another new year of opportunity and commitments in front of us. We wish you the very best success.

Andrew Schultz, Trent Wehr and Andrew Esquilant Liebherr-Australia Board of Management



Board of Management Update	Tradeshows, Conferences & Events
Foreword from the Board of Management2	AORAConference12
	Diesel, Dirt & Turf Expo12
Feature Stories	Quarry NZ Conference12
Happy Retirement Mike Coleman4	NZAMR / SMRANZ Convention12
Custom P 9150 model built for Heron Construction4	Waste Conference13
Celebrating 2 years LTI Free at Mt Thorley5	LGSA WA Works & Parks Conference & Expo13
Australian Border Force accreditation5	CMPA AGM & Dinner13
500th bucket manufactured in Adelaide Facility6	WasteMINZ Conference14
Maca Cancer 200 roundup6	IQA Conference14
Customer Appreciation7	IOQ NZ Study Tour14
Hard at Work7	AWRE15
	CCNZ Awards15
New Equipment Deliveries	IQA WA Golf Day15
Crane Deliveries8	
R 924 Crawler Excavator with Leonard Boom10	
Curle Contracting - A 914 C Wheeled Excavator10	
L 508 Compact Wheel Loader Delivery to Smart Environmental in NZ10	
L 550 XPower® Wheel Loader Delivery to Westroads n NZ11	
Cleanaway South Australia add more Liebherr equipment to their fleet11	
Rail Maintenance Services - Rail Excavator Fleet11	

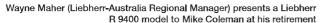
Cover Image: Employees from our Tower Cranes division at the Pinkenba branch.

Happy Retirement Mike Coleman

Celebrating a lifetime's achievements

New Zealand mining industry stalwart and long-time customer and friend of Liebherr-Australia, Mike Coleman, CEO of Stevenson Mining, has hung up his steel cap boots and retired after a long and successful career.

Last July, Liebherr-Australia and New Zealand representatives joined Mike and many of his friends, colleagues and industry associates to help him celebrate his career and retirement. At the event, Mike was presented with a parting gift from Liebherr, an R 9400 scale model.





Feature Story

Custom P 9150 model built for Heron Construction

Bruce Birchall creates another custom Liebherr model

This amazing P 9150 pontoon excavator model was created by Bruce Birchall to replicate Heron Construction's backhoe dredge 'GPK' in New Zealand.

The P 9150 base used an R 9100 model and an R 9350 model cab. All other elements were handmade from pieces of spare material, and were detailed to make the model look as close to Heron's P 9150 as possible.

The P 9150 was presented by Bruce and Liebherr to Heron in July and was fitted to the model backhoe dredge 'GPK' and is now proudly on display at Heron's office in New Zealand.



Photos of the custom model



Celebrating 2 years LTI Free at Mt Thorley

The branch has a visible, safety-conscious culture

Saturday 3 August 2020 marks a milestone of 2 years Lost Time Injury (LTI) free for the Mt Thorley branch. This is a direct result of the leadership and commitment to safety of each and every employee.

They continue to demonstrate a strong safety culture by managing personal safety and the safety of the collective team through assessing risk before commencing tasks, reporting incidents and hazards, conducting safety interactions through toolbox talks, discussion on the job and conducting safety observation tours.

The Mt Thorley team celebrated 2 years LTI free in August 2019



Feature Story

Australian Border Force accreditation

Liebherr-Australia becomes an accredited Trusted Trader

Following a lengthy application and validation process, Liebherr-Australia Pty Ltd has received Trusted Trader accreditation with Australian Border Force (formerly Australian Customs Service).

Australian Trusted Trader (ATT) is a partnership with Australian businesses to streamline legitimate trade. The Trusted Trader Program accredits Australian businesses that demonstrate compliant trade practices and secure international supply chains against Global Customs Organisation standards.



Australian Trusted Trader will greatly benefit Liebherr-Australia and their customers, as red tape is reduced at the border, certainty in export markets is improved, and the flow of our cargo in and out of Australia is accelerated, meaning faster access of goods to the market. The Program also allows for duty deferral, further increasing cash flow and reducing administration processes.

Liebherr-Australia is committed to the continuous improvements of logistics and supply chain management to deliver the best customer service experience.

500th bucket manufactured in Adelaide facility

Fabrication department clocks up an exciting milestone

Liebherr-Australia's fabrication workshop has celebrated the 500th bucket manufactured at the facility. The 30m³ bucket went to a valued customer in Western Australia in November. The Adelaide-based fabrication workshop opened in 1995 and will celebrate its 25th year of production in 2020. Buckets for the entire Liebherr Mining excavator range from 8m³ to 50m³, and weighing up to 45 tonnes with a maximum capacity of over 100 tonnes, are manufactured at the facility. The department has a team of over 60 OEM-qualified welders, boilermakers, and welding inspectors and engineers.

Liebherr-Australia's fabrication department will continue to increase its production capacity, as well as introducing new services, over the coming year.

Congratulations to all involved for this exciting milestone.

The team behind the 500th bucket



Feature Story

MACA Cancer 200 roundup

Team Liebehrr record for Maca Cancer 200

Congratulations to the team of Liebherr employees who participated in the MACA Cancer 200 Ride for Research in October. The ride, sponsored by valued customer MACA Ltd, raised over \$4.8 million for the Harry Perkins Institute of Medical Research.

Liebherr-Australia participated for the fifth consecutive year with our biggest team to date, with 25 amazing employees riding 200kms over two days up the coast of Western Australia. The donations collected from the riders, along with the donation from Liebherr-Australia totalled over \$150k.

Thank you to our corporate sponsors: ILD Lubricants, Centurion Transport, Titan Heavy Lift, NLS Solutions and HDS. Well done to all of the riders, and thank you to their wonderful sponsors!

Team Liebherr ready for the MACA Cancer 200 Ride for Research



Customer Appreciation

An email received from our partner, Boom Logistics

I just wanted to take the time to say thanks to you and your team over the last 12 months and provide some feedback across a number of significant projects regarding Liebherr units:

- (LTM units for OD (import/NHVR approval support, commissioning),
- LTM1500 Boom replacement timely,
- LG1750 commissioning and ongoing repairs and maintenance,
- LTM1750 x 3 Import approvals, permit applications, rego and compliance, and
- Product support, packing lists and info on older units across the fleet).

I appreciate the perspective of the OEM and that in many cases you only hear the bad news or complaints, so I am the first to want to ensure that the OEM is provided positive feedback when the service and support has been very timely, professional and helpful. This has been my experience with Liebherr Australia and I wanted to take the time to say on behalf of Boom Logistics Maintenance Group, thank you.

I look forward to continue to support and build on the Boom / Liebherr relationship.

Darren Woodley, National Fleet and Asset Manager, Boom Logistics.

Feature Story

Hard at Work

Photographer captures what it's like to work for Liebherr in Australia

Recently, Liebherr-Australia arranged for a photographer to visit our regions to capture our employees at work. We have some special projects coming up that will highlight just what it's like to work for Liebherr-Australia, and look forward to sharing more images soon. A special thank you to all of our employees who wanted to be part of the sessions.











Crane Deliveries





^{1.} LTM 1060-3.1, ready for handover to Freo Cranes Muswellbrook. 2. GBP Cranes from Gunnedah in NSW, recently took delivery of their second LTM 1250-5.1. 3. Turner & Central Crane Services recently took delivery of their second LTM 1060-3.1. 4 & 5. JoyceKrane's LTM 1750 being mobilised to site. 6. Premier Cranes and Rigging have added to their growing fleet of Liebherr Mobile cranes by taking delivery of a new LTM1250-5.1.













Machine Deliveries

New Equipment Deliveries

Liebherr-Australia has delivered a wide variety of machines across the country in 2019. The following showcases a selection of these machines from the past few months, and our valued customers who purchased them.

R 924 Crawler Excavator with Leonard Boom

Liebherr combine many specialised tools and attachments to ensure customers' businesses perform optimally. That is why this Liebherr R 924 Crawler Excavator is fitted with a TML Leonard K5000 Boom and is being used at a steel mill operation in New South Wales. The main task is for de-skulling ladles and cleaning out pots in the mill. These machines can also be fitted with other attachments for use in the steel mill industry.





Curle Contracting – A 914 C Wheeled Excavator

This A 914 Compact Wheeled Excavator was delivered to Curle Contracting in Springfield, Canterbury on the South Island of New Zealand earlier this year. The machine has a special Seppi mulcher attachment installed to trim hedges, shelter belts and clean water races. The customer has commended the excavator's stability, speed, and the ability to hydraulically multi-function whilst operating the machine.

L 508 Compact Wheel Loader Delivery to Smart Environmental in NZ

L 508 Compact Wheel Loader was delivered to Smart Environmental in Takaka, NZ during August 2019. It will be operating in a Small Transfer Station. Fitted with Liebherr Grab Bucket, the machine fits the size of the site and with the quick hitch and attachments covers all bases.



L 550 XPower® Wheel Loader Delivery to Westroads in NZ

In August 2019, Liebherr New Zealand delivered an L 550 XPower® Wheel Loader to Westroads, a contracting and construction company managing civil, commercial and residential construction projects. The wheel loader was commissioned at Hokitika at the West Coast of the NZ South Island and is used to feed raw materials into the mobile screen and crushing arm application to refine materials. The customer chose this wheel loader due to the minimal fuel consumption. Another reason is the long service intervals as the machine sometimes operates in very remote locations.



L 550 XPower® Wheel Loader feeding mobile screen at Hokitika River Bed in NZ.

Cleanaway South Australia add more Liebherr equipment to their fleet



Cleanaway's Wingfield site in South Australia recently took delivery of a Liebherr LH 22 M Tier 4f 22 tonne Material Handler to assist with the increase in the site's recycling process, complementing the Liebherr L 566 XPower® Wheel Loader which is already doing work inside the transfer station. This LH 22 M adds to the ever growing fleet of Liebherr equipment with Cleanaway around the country.

Paul Findlater with Cleanaway Wingfield team

Rail Maintenance Services - Rail Excavator Fleet

Rail Maintenance Services, a family company now in its third generation based in Victoria, is proud to have purchased six Liebherr Rail Excavator units in six months, with proposals on the table to further expand their current fleet. RMS' vision and direction encompasses safety and the delivery of exceptional service. These elements have always been an integral part of their family company philosophy. Finding a world leader in their field that is also committed to safety, has the right operational functions, is reliable, a true all-purpose product that maximizes productivity and complies with Australian standards; was made easier when they demonstrated their first Liebherr R 914 and A 922 Rail Excavators.

RMS' Liebherr Rail Excavator fleet: 3 x R 914 Rail Excavator (tracked) and 3 x A 922 Railroader (wheeled)



Events

Trade Shows, Conferences & Events

AORA Conference

The Australian Organics Recycling Association's Conference was held in Fremantle, WA in May with around 60 delegates present. Liebherr showcased the L 556 XPower® Wheel Loader during the demo day, which was held at Liebherr customer Richgro Garden Products' site at Jandakot.



Photo Credit: Photos by Paul Benjamin Photography

Diesel, Dirt & Turf Expo

Liebherr had a 500m² outdoor exhibition space with a range of Earthmoving equipment on display at this year's Diesel Dirt & Turf Expo, held in Penrith, NSW in May: LR 626 Crawler Loader, PR 716 Dozer, L 506 Compact Wheel Loader, L 518 Stereo Wheel Loader and R 914 Compact Crawler Excavator. This free, family-friendly weekend event attracted 61,200 visitors.





Quarry NZ Conference

Invercargill, NZ hosted the Quarry NZ Conference in July with approx. 380 delegates attending. Liebherr was present with an indoor booth.

NZAMR / SMRANZ Convention

The 51st Annual General Meeting & Convention of the NZ Association of Metal Recyclers (formerly Scrap Metal Recyling Association of NZ) was held in Christchurch, NZ in July. The event was attended by approx. 80 delegates from the scrap metal network of New Zealand and Liebherr was present with a stand.





Waste Conference

As usual, Waste Conference was held in May in Coffs Harbour, NSW. Waste Conference is the leading industry event with 645 attended delegates this year. Liebherr participated with a silver sponsorship, indoor and outdoor stand with the LR 636 Crawler Loader on display.

Photo Credit: Waste 2019 Conference

LGSA WA Works & Parks Conference & Expo

Liebherr exhibited the L 550 XPower® Wheel Loader at the 22nd Local Government Supervisors Association Western Australia Works & Parks Conference & Expo near Perth in August. 45 delegates from various WA shires and councils were in attendance.





CMPA AGM & Dinner

Liebherr was a gold sponsor and displayed the L 518 Stereo Wheel Loader at the Construction Material Processors Association's Annual General Meeting and Dinner in Melbourne in September. 260 guests from the Victorian earth resources industry attended this event.

Photo Credit: Courtesy of CMPA

WasteMINZ Conference

Waste Management Institute NZ held their annual conference in Hamilton, NZ in September with over 550 delegates present. Liebherr was present with an indoor booth.







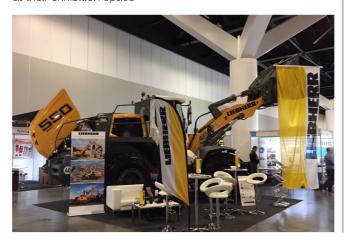
IQA Conference

The annual conference of the Institute of Quarrying Australia took place in Geelong, VIC in October. Liebherr sponsored one of the two Networking Happy Hour events and was represented with an indoor booth as well. Around 320 delegates attend this industry event.

Photo Credit: Photography by Fallon

AWRE

Australasian Waste & Recycling Expo, held in Sydney in October, had its best attended year with 2,455 visitors. Liebherr displayed the L 550 Industry XPower® Wheel Loader at their exhibition space



IOQ NZ Study Tour

Liebherr sponsored the Auckland event of the Institute of Quarrying New Zealand's Study Tour 2019. The event was held in October and was attended by approx. 40 members of the quarrying industry. Craig Nicholson, Key Account Manager for Liebherr New Zealand's Earthmoving Division, had the privilege to hold a presentation on technology advancements on Liebherr equipment.

CCNZ Awards

For the third consecutive year, Liebherr sponsored the "Company Image Award" at the the Civil Contractors New Zealand's Contractor of the Year Awards in November in Christchurch, NZ. Same as in 2017, Isaac Construction, a civil construction company in Christchurch with over 60 years of experience, won the award again in 2019. This industry event was attended by over 350 guests.





IQA WA Golf Day

Liebherr participated in a gold sponsorship and golf hole sponsorship at the Institute of Quarrying Australia's Western Australian Golf Day in November near Perth. Amongst the 220 players from the quarrying industry were three of the Liebherr Earthmoving Sales Managers from Perth together with their two guests of Liebherr's customer Qube Bulk.

Photo Credit: Courtesy of IQA WA

Contact Information

Branches

Liebherr-Australia Pty Ltd | Head Office

1 Dr Willi Liebherr Drive Para Hills West · SA 5096 P +61 (0)8 8344 0200 · F +61 (0)8 8359 4311

Brisbane | Mining

67 Grey Street South Brisbane · QLD 4101 P +61 (0)7 3034 8800

Brisbane | Earthmoving, Mobile Cranes

39 Elderslie Road Yatala · QLD 4207 P +61 (0)7 3086 4300 · F +61 (0)7 3807 4160

Brisbane | Tower Cranes

104 Brownlee Street
Pinkenba · QLD 4008
P +61 (0)7 3860 5588 · F +61 0(7) 3216 3066

Mackay | Mining

32-40 Southgate Drive Paget · QLD 4740 P +61 (0)7 4963 3100 · F +61 (0)7 4963 3144

Melbourne | Earthmoving, Mobile Cranes

41-45 Ordish Road Dandenong South · VIC 3175 P +61 (0)3 8788 9700 · F +61 (0)3 9706 0132

Mount Thorley | Mining

6 Woodland Road, Mt Thorley Industrial Estate Singleton · NSW 2330 P +61 (0)2 6575 1000 · F +61 (0)2 6574 6769

Newman | Mining

38 Shovelanna Street Newman • WA 6753 P +61 (0)8 9175 5539

Corporate

Info: info.las@liebherr.com
Careers: careers.las@liebherr.com
Marketing: LASmarketing@liebherr.com

Perth | Mining, Earthmoving

555 Great Eastern Highway Redcliffe • WA 6104 P +61 (0)8 9478 8900 • F +61 (0)8 9479 5994

Perth | Mobile Cranes

283 Mandurah Road East Rockingham · WA 6168 P +61 (0)8 9236 5600 · F +61 (0)8 9236 5699

Sydney | Earthmoving, Crawler Cranes, Mobile Cranes, Maritime Cranes, Tower Cranes

1-15 James Erskine Drive, Erskine Park · NSW 2759 P +61 (0)2 9852 1800 · F +61 (0)2 9670 1085

Auckland | Earthmoving, Crawler Cranes, Mobile Cranes

10 Crooks Road East Tamaki, Auckland · NZ 2013 P + 64 (0)9 253 9700 · F + 64 (0)9 271 3880

Tauranga | Earthmoving

20 Cherokee Place Mt Maunganui, Tauranga · NZ 3116 P + 64 (0)7 574 7766

Christchurch | Earthmoving

59 Edmonton Road Hornby, Christchurch · NZ 8042 P + 64 (0)3 344 3166

Wellington | Tower Cranes

Unit 13 Parkhead Court, 33 Pito-One Road Korokoro Wellington · NZ 5012 P +64 0(4) 589 4924 · F +64 0(4) 589 3195

Connect With Us

www.facebook.com/LiebherrMining www.facebook.com/LiebherrConstruction www.facebook.com/LiebherrMaritime www.youtube.com/user/Liebherr www.linkedin.com/company/Liebherr

