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Facts and figures 2021

LIEBHERR

The Group

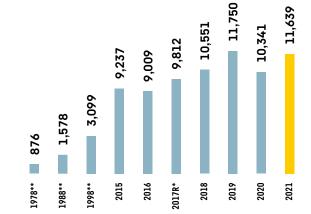
The Liebherr Group

Founded in 1949, the Group today comprises over 140 companies on all continents and employs 49,611 people. The Liebherr Group is a technology company with a broadly diversified product programme. The company is one of the world's largest manufacturers of construction machines, but also offers high-quality, use-oriented products and services in many other fields.

The family shareholders active in the Group (from left to right): Jan Liebherr, Stéfanie Wohlfarth, Sophie Albrecht, Philipp Liebherr, Patricia Rüf, Johanna Platt, Isolde Liebherr, Willi Liebherr

2 Facts and figures 2021

Turnover in € m



Turnover by product segments in € m

Earthmoving

Tower cranes

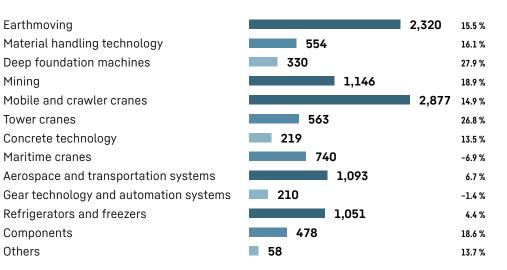
Components

Others

Maritime cranes

Mining

(variation compared to the previous year in %)



** Local GAAP accounting

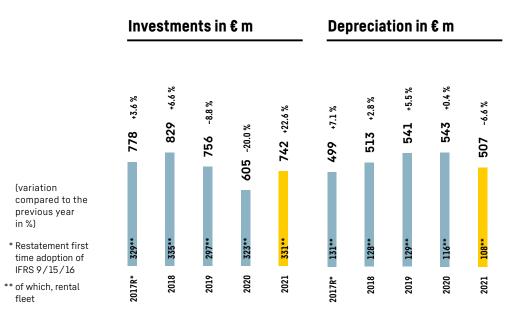
* Restatement first

time adoption of

IFRS 9/15/16



The Liebherr Group has traditionally emphasised the importance of continual investments in its production facilities and its global sales and service network. As a result, € 742 million were invested last year.



Employees by regions compared to previous year

European Union 35,660 employees (+909)

> Non-EU countries 4,964 employees (+243)

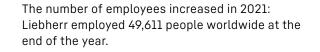
North America 1,898 employees (+141)

Central and South America 1,908 employees (+145)

Africa, Near and Middle East 1,055 employees (+22)

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Asia and Oceania 4,126 employees (+226)



49,611 employees (+1,686)

Employees



Five-year summary

in € m	2017R*	2018	2019	2020	2021
Turnover	9,812	10,551	11,750	10,341	11,639
Investments	778	829	756	605	742
Depreciation	499	513	541	543	507
Non-current assets	4,190	4,433	4,372	4,011	4,129
Current assets	9,012	9,352	9,916	9,722	10,419
Equity	7,369	7,570	7,884	7,784	8,371
Liabilities	5,833	6,215	6,404	5,949	6,177
Result after tax	319	321	429	7	545
Personnel expenses	2,538	2,790	2,980	2,847	3,072
	2017	2018	2019	2020	2021
Employees	43,869	46,169	48,049	47,925	49,611

* Restatement first time adoption of IFRS 9/15/16

Head office	CH-1630 Bulle/FR	
Share capital	CHF 100,000,000	
Shareholders	Liebherr family (100%)	
Administrative board	Dr. h. c. Willi Liebherr, president	
	Dr. h. c. Isolde Liebherr, vice-president	
	Hubert Liebherr	
	Sophie Albrecht	
	Jan Liebherr	
	Patricia Rüf	
	Stéfanie Wohlfarth	
	Johanna Platt	
	Philipp Liebherr	
Managing directors	Stephen Albrecht, Andreas Böhm, Dr. Rolf Geyer, Stephan Raemy	
Auditors	Ernst & Young AG, Berne	

The Group's product segments



Earthmoving



Material handling technology



Deep foundation



Mining







Tower cranes

Concrete

technology

Maritime cranes

Aerospace and

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Gear technology and automation systems

transportation systems



Ë Components

Hotels **Principal locations of Liebherr companies** 



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#### **Core values**

#### We are a family-owned company

The Liebherr Group is one hundred percent family-owned. This situation has always determined our corporate culture and will continue to provide a firm foundation for our success.



## Our employees are the key factor in our success

We accept responsibility

We are a trustworthy partner

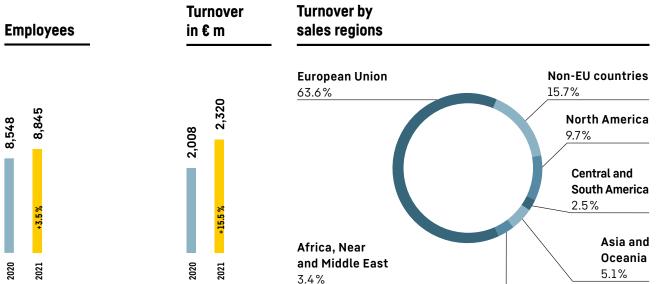
We are innovative

Highest quality in everything we do

### in € m In the earthmoving product segment, Liebherr recorded a total turnover of € 2,320 million in 2021, a significant increase of € 312 million or 15.5 %. 8,845 8,548 213 181 2020 2021 2020 2021

Investments

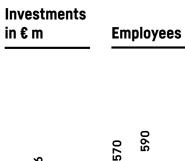
Earthmoving



## Material handling technology

The material handling technology product segment achieved a total turnover of € 554 million in 2021. This represents a € 77 million or 16.1% increase compared with the year before.





2020

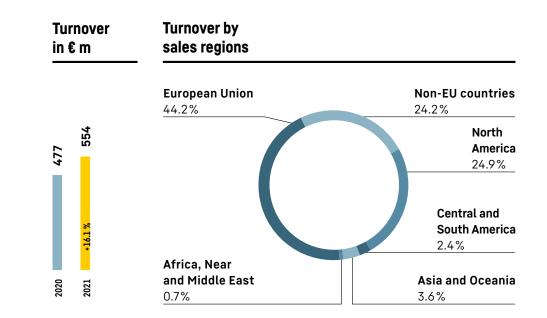
2021

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2021

34

2020



### **Deep foundation machines**

in € m

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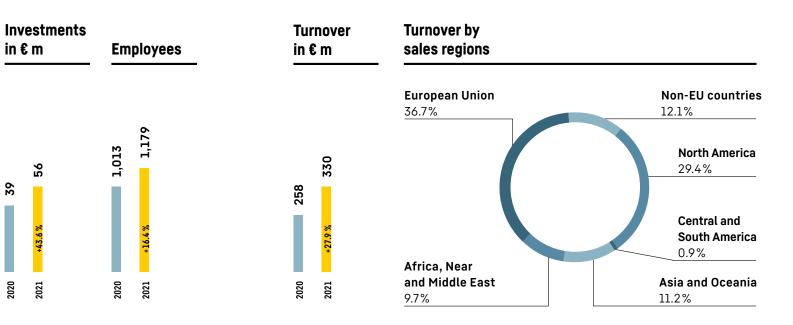
2021

39

2020

The Liebherr deep foundation machines product segment achieved a turnover of € 330 million in the 2021 financial year, which represents an increase of € 72 million or 27.9% compared to the previous year.

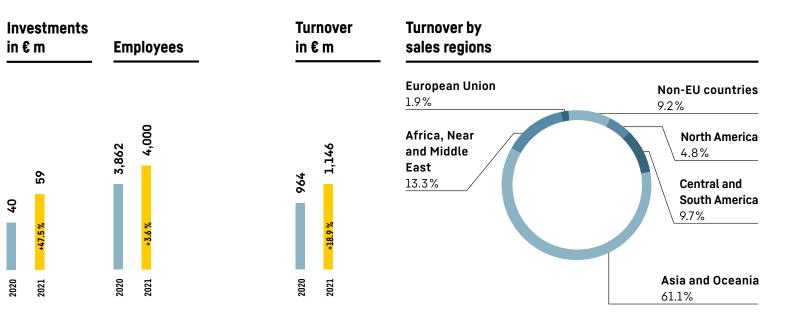




### Mining

In the mining product segment, Liebherr achieved a turnover of  $\notin$  1,146 million, which means an increase by  $\notin$  182 million, or 18.9%, compared to the previous year.

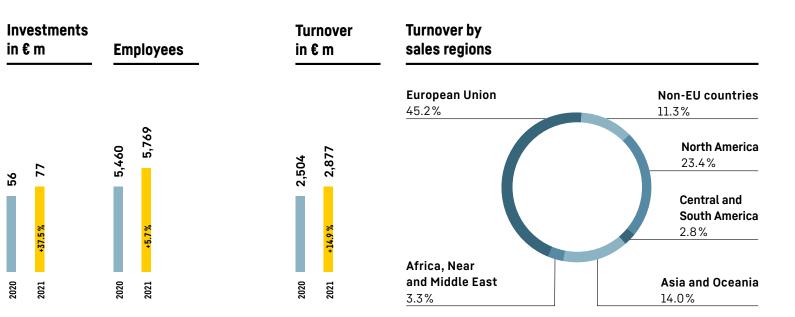




#### Mobile and crawler cranes

In the mobile and crawler cranes product segment, Liebherr achieved a turnover of  $\notin$  2,877 million in the 2021 financial year. This represents a  $\notin$  373 million or 14.9% increase compared with the year before.

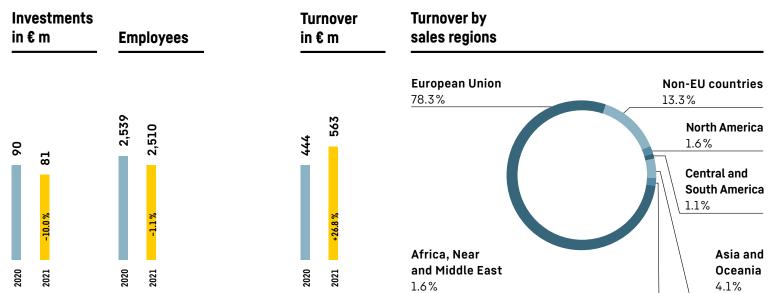




#### **Tower cranes**

In the tower cranes product segment, the Group achieved a turnover of  $\notin$  563 million in 2021. This represents a  $\notin$  119 million or 26.8% increase compared with the year before.

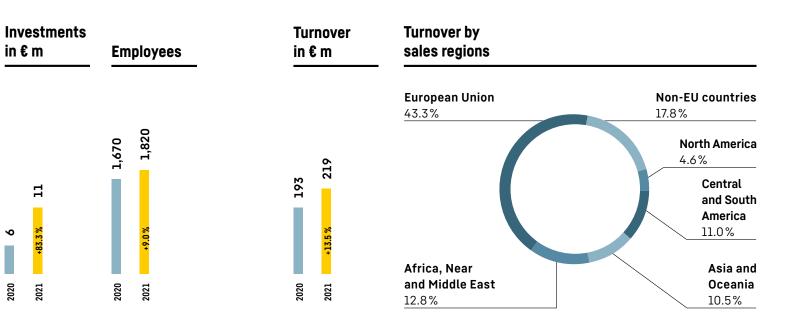




#### **Concrete technology**

In the concrete technology product segment, Liebherr achieved a turnover of  $\notin$  219 million in the 2021 business year. This represents an increase of  $\notin$  26 million or 13.5% year-on-year.



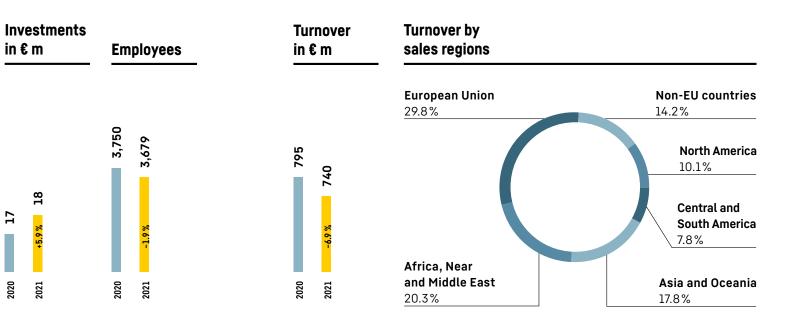


### Maritime cranes

Total turnover in the maritime cranes product segment amounted to € 740 million in 2021, representing a € 55 million or 6.9% decrease year-on-year.



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## Aerospace and transportation systems

In its aerospace and transportation systems product segment, Liebherr achieved a turnover of  $\notin$  1,093 million, which represents an increase of  $\notin$  69 million or 6.7% compared to the previous year.





28

2020

21

25.0%

2021

6,098

2020

2021

5,943

Turnover Turnover by sales regions in € m Non-EU countries European Union 51.1% 12.5% **1,093** North America 1,024 19.9% Central and South America 2.5% Africa, Near and Middle East Asia and Oceania 2020 2021 1.3% 12.7%

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#### **Gear technology** and automation systems

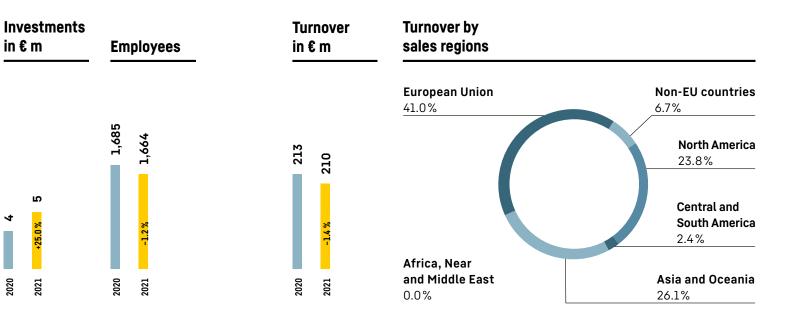
in € m

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2021

Turnover in the gear technology and automation systems product segment amounted to € 210 million in 2021, representing a € 3 million or 1.4% decrease compared to the previous year.

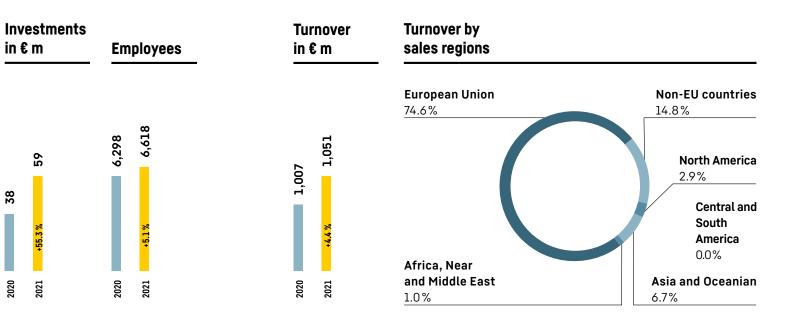




### **Refrigerators and freezers**

Liebherr's refrigerators and freezers product segment posted a turnover of  $\notin$  1,051 million in the 2021 business year. This represents an increase of  $\notin$  44 million or 4.4% year-on-year.





#### Components Investments Turnover Turnover by in € m in € m sales regions Employees In business year 2021, the components product segment achieved a turnover of European Union € 478 million, representing an increase of 55.9% € 75 million or 18.6% year-on-year. 5,499 5,214 478 55 403 45 LIEBHERR Africa, Near and Middle East 2020 2020 2020 2021 2021 2021 0.0% 40

Facts and figures 2021 39

Asia and Oceanian

Non-EU countries

13.6%

6.5%

North America

Central and

South America

5.0%

19.0 %

## LIEBHERR

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