

Winter 2017 Edition



» Australia's newest R 9800 at Goonyella mine.

DOWNER DELIVERS AUSTRALIA'S NEWEST R 9800

Downer Mining has been successfully delivering contract mining and civil projects to an impressive list of global customers for over 90 years.

Downer Mining is one of Australia's leading mining service providers, and provides to support coal and metal mining customers at all stages of the

mining lifecycle, through a wide range of services including open cut and underground mining, as well as mine planning and design.

Downer Mining recently purchased a Liebherr R 9800 BH excavator for its BMA Goonyella contract mining operations. The new machine added to the fleet of Liebherr excavators purchased since 2009, which includes four R 9800 BH excavators and four R 9400 excavators, used in both coal and iron ore applications.

Liebherr-Australia is proud to be associated with Downer Mining and look forward to a continued strong and mutually beneficial relationship.

XPOWER EVALUATION EVENT

In March, the Earthmoving Division of Liebherr-Australia organised a three-day demonstration event of the new XPower® generation at WA Limestone Flynn Drive Quarry, 35km north of Perth. Sixty attendees from local companies and councils attended the event to watch the L 566 XPower® and L 580 XPower® Wheel Loaders showcasing their outstanding performance and efficiency.



» Demonstrations at the XPower® Evaluation Event.



» Left: Edgar Basto (BHP Asset President of WA Iron Ore) presenting the award to Anthony Piggott (Liebherr Perth Field Service Supervisor). Right: A R 9400 Power Pack Module installation at the Perth warehouse.

PERTH BRANCH WINS 2ND PLACE AT BHP HSEC AWARDS

Congratulations to the team at Perth's Mining branch who received 2nd place at the BHP Iron Ore Contractor HSEC Awards, for improving the safety and efficiency of the R 9400 engine module replacement. This new method for changing out components has reduced the risk, costs, and labour involved, halving machine down-time from 144 hours to 72 hours, and drastically reducing labour requirements from over 900 hours down to approximately 400 hours.

The module change-out process has demonstrated many positive outcomes. The number of crane lifts has significantly reduced from 50 to less than 10, with a change to simpler and more controlled lifts, minimising the risk involved in crane operations.

The amount of time service personnel are exposed to risks involved with working at heights has been drastically reduced, along with improvement in the ease of tasks that need to be performed at these greater risk heights.

The module exchange method also reduces the environmental risk exposure involved with hydraulic systems and components, and allows for component maintenance that would otherwise be difficult or impossible to complete.

Well done to Anthony Piggott, Graham Jones, Jonathon Craig, Anthony Walsh and their team for their hard work implementing this method, and for showcasing excellence in safety and customer service to our valued customers.

QCOAL SEE ARRIVAL OF THEIR NEW R 996 B

Wallenius Wilhelmsen Logistics kindly invited the Liebherr sales team and our future customers QCoal to take a tour of the M/V Thalatta, which transported their new R 996 B from Europe to Brisbane. The final destination for the new R 996 B is at QCoal's Byerwen Coal Project, located 20 km west of Glenden in Queensland's Bowen Basin.

This was a fantastic evening which was very well received by QCoal, Macmahon senior staff, and Liebherr. We look forward to working with QCoal in the future.



» Grant Taylor (Liebherr), Chris Wallin (QCoal), Peter Kane (QCoal), Chris Coombes (QCoal), Graham White (Macmahon), Tom Juric (Liebherr), George Barturen (Liebherr), and David Scott (Macmahon), standing by parts of QCoal's new R 996 B.

MINISTER VISIT IN SYDNEY

In June, Andrew Esquilant (General Manager Mobile Cranes) along with Manson Tong (National Parts Manager Mobile Cranes) and Manuel Grab (Product Support Engineer) met with the Minister for Roads, Maritime & Freight the Honorable Melinda Pavey MP, her colleagues, and CEO of the Crane Industry Council of Australia, Brandon Hitch.

In their meeting, Andrew, his guests and colleagues discussed the impact the NSW Government's Rebuilding NSW Plan is having on Liebherr and its customers, through permit processes, registrations and access to roads. Those involved were confident our concerns were received favourably, and look forward to future meetings and collaboration.



» Tanya Davies (State Local Member for Mulgoa), the Hon. Melinda Pavey MP and Andrew Esquilant.

RECENT DELIVERIES

1. Jon Borger from Borger Cranes taking delivery of his second LTM 1060-3.1.

2. Borger Cranes took delivery of their second LTM 1130-5.1 at the beginning of May.

3. Dylan Cooper (right) from Coopers Heavy Industries, along with Craig Coulter, taking delivery of the first LTC 1050-3.1 sold in NSW.

4. Handover of L&L Crane Hire's LTM 1055 for a successful 10 year major inspection.

5. On 29 June, Wagga Mobile Cranes took delivery of a brand new LTM 1055-3.2.

6. Turner & Central recently took delivery of their first LTM 1060-3.1, equipped with VarioBase.

7. Halifax Cranes' recent delivery of the first LTM1250-5.1 in WA, equipped with VarioBase, VarioBallast, boom head camera, and aluminium rims.



CICA AND RMS VISIT SYDNEY BRANCH

Liebherr-Australia recently welcomed the Crane Industry Council of Australia (CICA) and the Roads and Maritime Services (RMS) to the Erskine Park branch to have introductory training on the latest mobile crane technology within the Australian market, and discuss the applicable road regulations in NSW. The meeting was a success and many attendees agreed that the highlight of the day was test-driving Liebherr's new LTM 1060-3.1.



» Above: CICA and the RMS at Liebherr in Sydney.



» Roy Wakelin-King, CEO of the NSW Taxi Council driving the new LTM 1060-3.1.

MODULAR MILESTONE FOR LIEBHERR-AUSTRALIA

Liebherr-Australia's Perth-based Modular Maintenance Program has achieved a monumental milestone of successfully supplying the fiftieth and fifty-first Power Pack Modules (R 996 B and R 9400) since the program began in 2015.

After continuous and extensive efforts to introduce the modular form of maintenance in Western Australia, the Program has now grown to supply several modular components, including: R 996 B Power Pack 1, R 996 B Power Pack 2, R 996 B Hydraulic Tank, R 996 B Service Trap, R 996 B Valve Bank, R 9400 Power Pack, and R 9400 Hydraulic Tank. As a result, the growth and development of the workshop and field service departments has been exponential to ensure demand can be maintained.

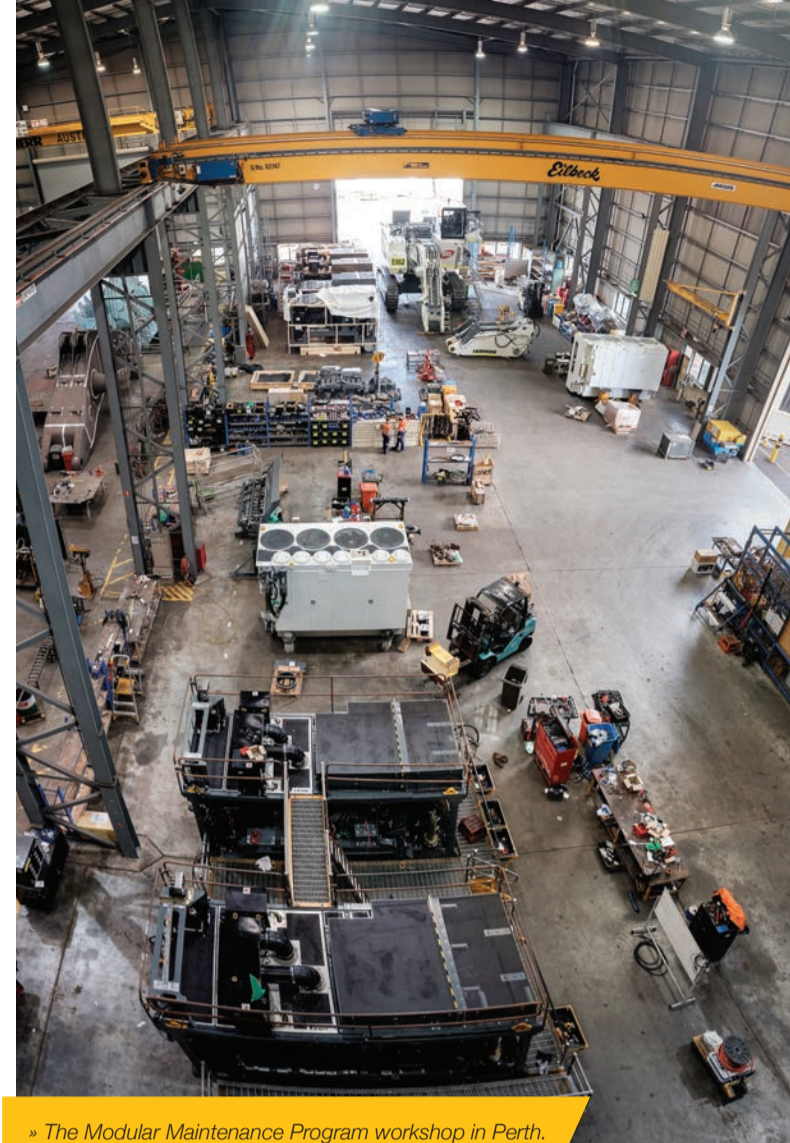
The Modular Program is achieving high praise from customers, with quick turn-around periods for the R 996 B modules. The 15,000 hour and 30,000 hour shuts have been consistently carried out to an unparalleled quality standard, while also significantly

reducing critical risks associated with changing piece parts. This service has increased availability and reliability of customers' machines, providing substantial cost savings to operations.

The triumph of the modular program has seen enquiries and commitments from additional customers in both the west and east coasts of Australia, and collaboration with Mt Thorley has helped to spread the program's success and drive initiative within the company and industry.

To allow continued growth and improvement, the Perth workshop has gained additional sets of modules to maintain supply for the demand. At any one time, there are a rotation of seven power pack modules through the Perth workshop, in addition to the valve bank, two hydraulic tanks and service traps, with discussions to implement further modular components in the future.

With the continued implementation of future modular components and the combined efforts of the workshop, field service personnel, parts and the fabrication department, the Modular Maintenance Program will continue its success, allowing for continued dedication to our customers into the future.



» The Modular Maintenance Program workshop in Perth.

LIEBHERR-AUSTRALIA AT DIESEL, DIRT & TURF EXPO

The 2017 Diesel, Dirt & Turf Expo took place from 21 - 23 April in Penrith, NSW.

The Earthmoving & Material Handling division of Liebherr-Australia displayed seven machines in a 500m² outdoor stand, including the L 546 Wheel Loader, L 556 XPower® Wheel Loader, L 580 XPower® Wheel Loader, PR 736 Dozer, LR 634 Crawler Loader, R 922 Crawler Excavator, and LH 24 M Material Handler. The L 566 XPower® Wheel

Loader was also showcased in the demonstration area, and the LMT 1060 Mobile Crane caught everyone's attention at the entrance of the show.

The exhibition attracted 190 exhibitors and some 40,000 visitors with many of the local customers of the Sydney area present. The Diesel, Dirt & Turf Expo was yet another great opportunity to illustrate Liebherr's various machine applications, and to promote our strong and united brand across the Earthmoving & Material Handling, Mobile Crane, Crawler Crane and Maritime Crane divisions.



» Liebherr machinery exhibit at the Diesel, Dirt & Turf Expo.

VEOLIA INTRODUCES LIEBHERR INTO THEIR FLEET

Veolia, the global waste management organisation, discussed Liebherr machinery's input to achieving their safety, efficiency and sustainability goals in an article in the August Issue of Earthmoving Equipment Magazine.

Veolia's commitment to safety and performance played an important role in introducing Liebherr

Wheel Loader equipment into their Clyde Transfer Terminal fleet, which receives 500,000 tonnes of waste every year. Veolia has been impressed by our equipment's ability to handle the rough conditions whilst remaining optimally efficient, as a result of the hydrostatic and mechanical drives. The equipment's real-time data recording, operator comfort, and low fuel consumption that reduces environmental impact and operating costs, has made the Liebherr Wheel Loader the ideal machine for both Veolia management and operators.



» Liebherr L 556 XPower® Wheel Loaders ready for work at the Clyde Transfer Terminal.

LIEBHERR EQUIPMENT AT ADELAIDE RESOURCE RECOVERY CENTRE

A feature story on the Adelaide Resource Recovery Centre and their use of Liebherr LH 22, LH 24 and L 586 XPower® machines was published in the August Issue of Earthmoving Equipment Magazine.

Liebherr machinery was commended for its ability to perform well under the harsh conditions of the Resource Recovery Centre, which recycles waste from the construction and demolition sectors.

Modern cab design, fuel efficiency, superior performance, and Liebherr's excellent ongoing customer service was praised as enabling the Resource Recovery Centre to reduce its operating costs and increase their productivity.



» A Liebherr LH 24 at the Adelaide Resource Recovery Centre.

VISIT US AT IMARC

Liebherr will be showcasing the new D98 diesel engine series alongside other innovative Liebherr components and technologies at the International Mining and Resources Conference from 31 October – 2 November at the Melbourne Convention and Exhibition Centre.

The Liebherr stand will display the impressive 9 tonne D9812 diesel engine with free entry to the exhibition floor. Pass-holders will be able to attend presentations from Ingo Wintruff (Managing Director – Liebherr Components Colmar) on the D 98 engine series, and Tom Juric (General Manager Marketing & Sales – Mining) will be a guest on a panel discussing practical and tangible productivity enhancement in the mining industry.

Liebherr-Australia and colleagues from the Components Factory in France are looking forward to connecting with our customers and fans at this exciting event.

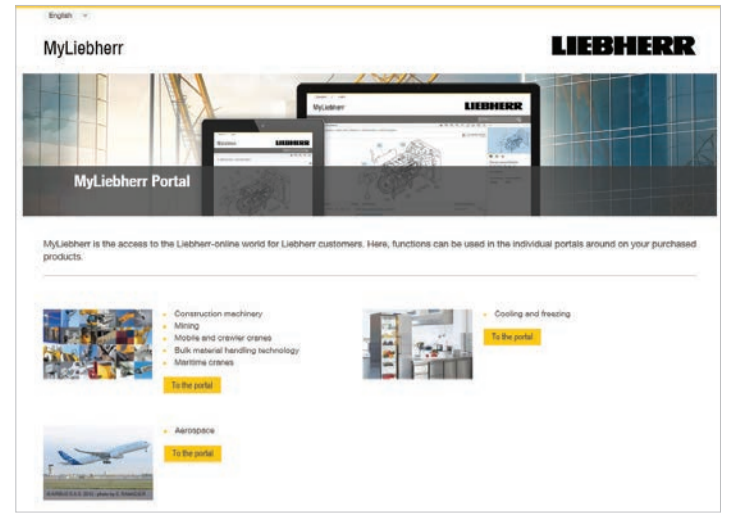
Visit www.imarcmelbourne.com and follow us on the Liebherr Mining Facebook page for updates in the lead up to IMARC.



» The 9 tonne D9812 engine to be exhibited at IMARC

MYLIEBHERR PORTAL

From July, the online parts catalogue Liebherr-P@rts24 will be replaced by the new MyLiebherr Portal. MyLiebherr has four modules: Portal, Content Delivery, Parts Catalog and Shop, to assist with data management, fleet control, manual downloads, pricing, real-time availability, quotes and orders. MyLiebherr will make parts ordering more efficient and easier for both our customers and our Parts Team.



CHRISTCHURCH BRANCH RELOCATION

The Liebherr branch in Christchurch has moved from Waikuku to a new home in Hornby. This branch offers earthmoving sales and support to the South Island of New Zealand.

Contact Details:

59 Edmonton Road
Hornby, Christchurch, NZ 8042
P: + 64 (3) 344 3166

LIEBHERR WELCOMES NEW NATIONAL MANAGERS

As business thrives across all Mining, Earthmoving and Crane divisions in Australia, Liebherr is proud to expand our team and welcome experienced professionals across all areas of the business.

Barry Olsen: National Parts Manager (Earthmoving Division)

In July, Barry joined the Erskine Park Earthmoving team as the new National Parts Manager. In this position, Barry will be responsible for Australian and New Zealand parts management and operation.

Barry joins Liebherr-Australia from Liebherr Canada, where he worked in the parts and service

department for 17 years.

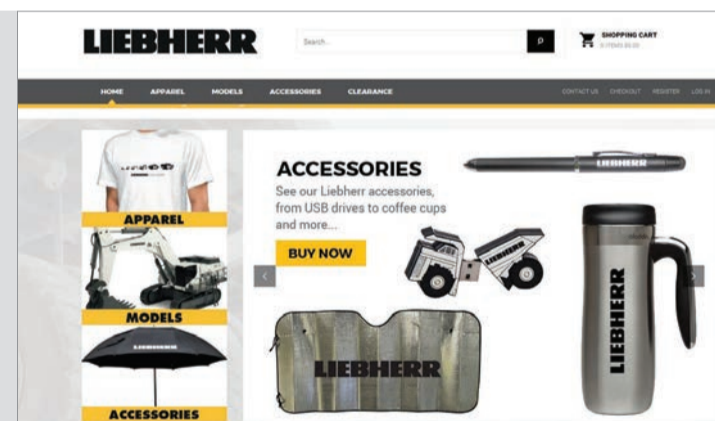
Andrew Wilder: National Sales Manager

In June, Andrew began his new position within Liebherr-Australia as the new National Sales Manager for the Crawler Crane & Foundation Division. Andrew has been with Liebherr-Australia since 2014 during which he successfully broadened and diversified the customer base, particularly in Foundation Equipment and Duty Cycle Crawler Cranes.

In his new role, Andrew is responsible for sales and business development of the LWN product line throughout both Australia and New Zealand.

CHECK OUT THE AUSTRALIAN LIEBHERR SHOP

Head to www.liebherrshop.com.au to shop a large range of high-quality Liebherr merchandise including machine models, men's and women's clothing, hats, bags, tech accessories and more.



Liebherr in Adelaide
Head Office
1 Dr. Willi Liebherr Drive
Para Hills West
SA 5096
Tel: (08) 8344 0200
Fax: (08) 8359 4311

Liebherr in Brisbane
Mining
G7 12 Browning Street
South Brisbane
QLD 4101
Tel: (07) 3034 8800

Liebherr in Mackay
Mining
32-40 Southgate Drive
Paget, Mackay
QLD 4740
Tel: (07) 4963 3100
Fax: (07) 4963 3144

Liebherr in Mount Thorley
Mining
6 Woodland Road
Mt Thorley Industrial Estate
Singleton
NSW 2330
Tel: (02) 6575 1000
Fax: (02) 6574 6769

Liebherr in Perth
Mining · Earthmoving
Crawler Cranes
555 Great Eastern Highway
Redcliffe
WA 6104
Tel: (08) 9478 8900
Fax: (08) 9479 5994

Liebherr in Sydney
Earthmoving · Crawler Cranes
Mobile Cranes · Maritime Cranes
1-15 James Erskine Drive
Erskine Park
NSW 2759
Tel: (02) 9852 1800
Fax: (02) 9670 1085

Liebherr in Tauranga
Earthmoving
20 Cherokee Place
Mount Maunganui, Tauranga
3116, NZ
Tel: + 64 (7) 574 7766

Liebherr in Adelaide
Mobile Cranes
8 Matson Court
Gillman
SA 5013
Tel: (08) 8361 1600

Liebherr in Brisbane
Earthmoving · Mobile Cranes
39 Elderslie Road,
Yatala
QLD 4207
Tel: (07) 3086 4300
Fax: (07) 3807 4160

Liebherr in Melbourne
Earthmoving · Mobile Cranes
41-45 Ordish Road
Dandenong South
VIC 3175
Tel: (03) 8788 9700
Fax: (03) 9706 0132

Liebherr in Newman
Mining
38 Shovelanna Street
Newman
WA 6753
Tel: (08) 9175 5539

Liebherr in Perth
Mobile Cranes
283 Mandurah Road
East Rockingham
WA 6168
Tel: (08) 9236 5600
Fax: (08) 9236 5699

Liebherr in Auckland
Earthmoving · Crawler Cranes
Mobile Cranes
10 Crooks Road
East Tamaki, Manukau
NZ 2013
Tel: + 64 (9) 253 9700
Fax: + 64 (9) 271 3880

Liebherr in Christchurch
Earthmoving
59 Edmonton Road
Hornby, Christchurch
NZ 8042
Tel: + 64 (3) 344 3166

