

Autumn 2016 Edition

LIEBHERR-AUSTRALIA AND THE BLOOMFIELD GROUP – PARTNERING FOR A WORLD-FIRST

During their recent visit to Australia, Liebherr Mining Board members Dr Joerg Lukowski (Executive Vice-President) Mr Jo Janka (President) and Mr Trent Wehr, (Liebherr-Australia Director – Mining), were pleased to attend The Bloomfield Group’s Rixs Creek mine to review the R 9800 excavator and the PR 776 mining dozer and were thoroughly impressed with the preliminary results.

The Liebherr PR 776 is the world’s first hydrostatically powered crawler tractor in the 70 tonne category, and is designed for tough mining and quarry operations. With a Liebherr 12-cylinder diesel engine giving 565 kW, it has a maximum operating weight of 74 tonnes, and is equipped with blade capacities of 18m³ (semi-U-blade) or 22m³ U-blade.

The modern drive concept of the PR 776 offers significantly lower fuel consumption than the industry standard with comparable pushing performance, while the ECO mode function offers further fuel economy.

The PR 776 has ROPS/FOPS directly integrated in the cab structure, increased lighting, and excellent operator visibility due to placement of all internal and external fixtures.

For the past few months, the new Liebherr PR 776 mining dozer has been undergoing rigorous performance, structural, and competitor testing at Rix’s Creek.

“It was a world first to see the Liebherr PR 776 dozer working clean up under the Liebherr R 9800. A great effort by all those involved to bring the vision to reality. Since the arrival on site of the R 9800, The Bloomfield Group have always been a great supporter of Liebherr-Australia. The commitment to allowing Liebherr-Australia to run fields tests for the PR 776 on a Bloomfield Group site, further proves that commitment. Liebherr-Australia are dedicated to a long term partnership with The Bloomfield Group, through a relationship that continues to grow from strength to strength in the challenging times we find our industry in.” said Trent Wehr, Director of Mining for Liebherr-Australia.



» Liebherr Mining board members: Dr Joerg Lukowski (Executive Vice-President), Mr Jo Janka (President), with Mr Trent Wehr, (Liebherr-Australia Director – Mining)



» The PR 776 working with the R 9800 excavator.



CRANE DELIVERIES

Performance Rigging

Performance Rigging recently took delivery of a brand new LTM 1040-2.1, this particular crane is fitted with the new VarioBase feature.



Tolsaf Cranes

On Monday the 15th of February, Tolsaf Cranes took delivery of a brand new LTM 1055-3.2.



ADELAIDE MINING OPERATIONS NOW ISO 9001 CERTIFIED

Liebherr-Australia Mining division embarked on the journey to ISO 9001 certification in late 2014 and adopted the “bottom-up” approach. This meant starting with grass roots core processes and with inclusion of core people in the area build effective compliance systems that meets the requirements of customers, Liebherr-Australia and ISO 9001 in a practical, systematic and effective manner.

This philosophy also supports the core Liebherr value of “Quality in everything we do” and, as result, certification to ISO 9001 was set as a strategic objective and embedded as a way to improve and support a sustainable business.

After much collaboration, discussion, change and great support, the Adelaide Operations of

Liebherr-Australia Mining division successfully completed the certification audit process at the end of 2015 and was formally registered as a certified company in February 2016. This was a great collective team effort given prevailing constraints and showed the benefits of a people centric and systematic approach.

Certification however only means we have the framework in place and it really is the start of a journey to truly embed the principles in all aspects of the business and bring the best possible value to the processes and ultimately customers. Therefore, further expansion and wider adoption of the Quality Management System is expected during 2016 and 2017 during which time there will be more appropriate information and discussion. The effective inclusion of the people when developing quality management systems remains to be a priority and is recognised as a key enabler for success and the foundation for future success.

BAUMA 2016 UPDATE

At the 2016 Bauma trade fair from April 11-17 in Munich, the Liebherr Group is showcasing many new and further developed products from every area of our extensive range of construction machines, mobile and crawler cranes, material handling technology, mining, as well as components, on a total display area of more than 14,000 m².

Liebherr is also presenting numerous global premieres at Bauma 2016 with over 60 outdoor exhibits. These include a new eight-axle mobile

crane, a large crawler tractor with which Liebherr is represented for the first time in the 70 tonnes category, and a material handler for loads of up to 10 tonnes with a 20 m range. A special innovation is the high-strength fibre rope for hoisting applications, and the large mining machines are represented with a newly developed 200 tonne excavator. The 240 tonne large dumper truck, which was already showcased in 2013, will once again serve as a drawcard at the Liebherr stand in front of the pavilion.

Featured are some photos of the machines being prepared and installed on-site.



EARTHMOVING DIVISION HAS MAJOR CUSTOMER SUCCESS

The earthmoving division recently had success with a number of their Key Account customers with achievements in several areas of the business including earthmoving, material handling and waste sectors.

OneSteel Recycling are currently in the process of taking delivery of 7 new material handlers ranging from the smallest LH 22 M wheeled Material Handler to two 60 tonne EP 934 C electric pedestal units for various sites around the country. This will see an ever expanding number of Liebherr machines in their already large fleet of Liebherr Material Handlers and Wheel Loaders.

Another major scrap industry company, Sims Metal Management took delivery of an Liebherr LH 40 M last year for their Sydney scrap operations after much evaluation and detailed analysis where it was proven not just on paper that in real use, the fuel savings and the machine performance can be seen and measured through processed steel output ensuring the business optimises its equipment use. Hanson Construction Materials has recently taken delivery of 6 large Liebherr Wheel Loaders ranging from the L 566 to L 586 sizes for use in their sand and aggregate business. This order follows an earlier delivery of an L 586 after seeing the fuel economy and operator's acceptance, bring the total to 7 new Liebherr Loaders in their fleet.

Veolia recently took delivery of their third Liebherr Material Handler being an LH 22 M for their loading and sorting works at a Sydney site. They are also currently reviewing the business for a substantial amount of large Wheel Loaders and more Material Handlers following successful trials of an L 556 at one of their major Sydney transfer stations.

The Liebherr quantity of new equipment into these industries is continuing to grow steadily due to many reasons but in particular due to being very fuel economical and user friendly whilst ensuring aftersales back up and support is a premium once the machines go into operation.



» A selection of the Earthmoving machines sold around Australia at work.



NEW LOCATION FOR MOBILE CRANES IN ADELAIDE

In February, the Liebherr-Australia Mobile Crane Division moved from the head office complex in Parra Hills West to an external facility in Gillman. This move will continue to allow the Mobile Crane Division to offer the best sales and service to meet customer expectations and requirements and deliver the confidence to progress our business further in the current Adelaide market.

NEW LOCATION FOR NEW ZEALAND

Liebherr New Zealand has an additional service location in Christchurch in the South Island. There are two mechanics, as well as one member of the Sales team, which further allows Liebherr New Zealand to support our valued customers.

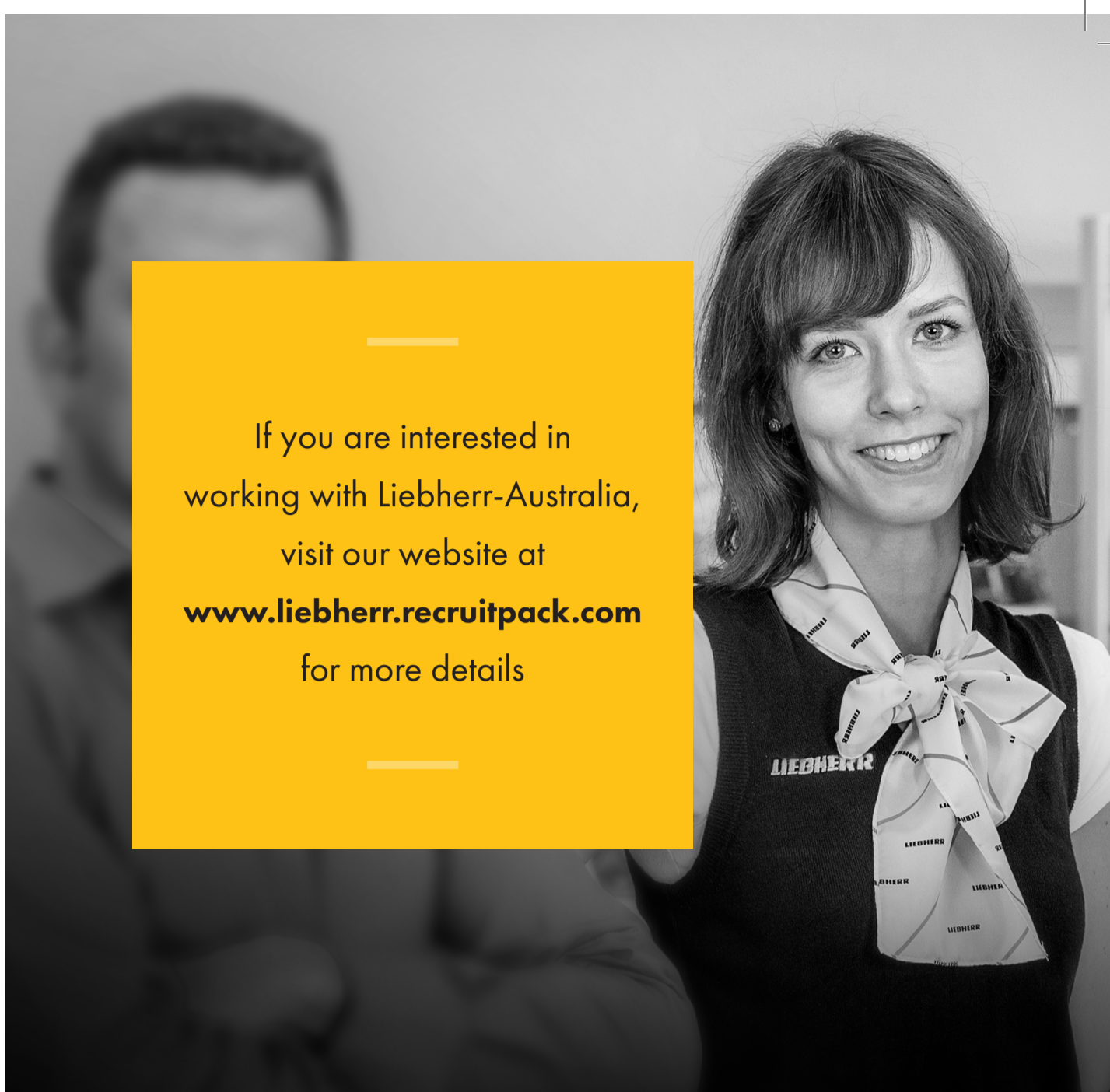
EMPLOYEE PROFILE: TOM JURIC

Starting with Liebherr in 2010 as a Product Engineer in Adelaide, Tom was assigned as the technical resource to the Sales and Marketing team and cut his teeth on some big tenders. In 2012, he was transferred to Brisbane with the role of Sales Support Manager, Technical; he is currently a Major Account Manager with 4 clients, and is in his second year of an MBA.

The diversity of his role is something that allows Tom to test his creativity and balance it against his business acumen, saying it is one of the most challenging and rewarding roles he has ever had, and that there isn't a single aspect of the business that he is not exposed to. From sales, to operations, to after sales, to finance; it's all part of the role.

Prior to Liebherr Tom was Reliability Engineer and Engineering Leader for an Australian Steelmaker during the GFC and says he was constantly being challenged to think differently and remove impossible from his vocabulary; he attributes a lot of his successes to what he learned in those days.

Outside of work, Tom has been with his partner Brooke for 11-years and they report to an 8-year-old cat. Tom places a great deal of importance on family, but also has a firm passion for cars, especially pro-street drag racing. Tom is in the middle of building his own car, a 1971 Ford Falcon which he plans to register, show, drive, and race, with the aspiration to take it to Power Tour in the USA and cruise Route 66.



If you are interested in working with Liebherr-Australia, visit our website at www.liebherr.recruitpack.com for more details

LIEBHERR-AUSTRALIA NATIONAL APPRENTICE OF THE YEAR 2015

Liebherr-Australia Director of Mining, Trent Wehr recently presented the award for Liebherr-Australia National Apprentice of the Year for 2015 to Michael Hodgson from our Perth branch. There was tough competition from all over Australia, but Michael was the overall winner. Congratulations to Michael, and to all of our Apprentices!

For more information about the Liebherr-Australia apprentice program, please visit the Liebherr-Australia Careers page.



» Tom Juric, Major Account Manager.

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